

Table 1
Worldwide: Server Vendor Revenue Estimates, 3Q09 (US Dollars)

Company	3Q09 Revenue	3Q09 Market Share (%)	3Q08 Revenue	3Q08 Market Share (%)	3Q08-3Q09 Growth (%)
IBM	3,383,768,798	31.7	3,856,826,095	30.6	-12.3
HP	3,219,767,761	30.2	3,793,197,226	30.1	-15.1
Dell	1,424,751,880	13.4	1,500,603,160	11.9	-5.1
Sun					
Microsystems	784,566,516	7.4	1,158,251,731	9.2	-32.3
Fujitsu	550,276,517	5.2	616,753,331	4.9	-10.8
Others	1,296,196,855	12.2	1,683,452,756	13.4	-23.0
Total	10,659,328,327	100.0	12,609,084,300	100.0	-15.5

Source: Gartner (November 2009)

Table 2
Worldwide: Server Vendor Shipment Estimates, 3Q09 (Units)

Company	3Q09 Shipments	3Q09 Market Share (%)	3Q08 Shipments	3Q08 Market Share (%)	3Q08-3Q09 Growth (%)
HP	615,694	32.1	724,024	31.2	-15.0
Dell	437,447	22.8	500,470	21.6	-12.6
IBM	246,493	12.8	308,524	13.3	-20.1
Fujitsu	66,953	3.5	73,578	3.2	-9.0
Sun					
Microsystems	50,435	2.6	81,522	3.5	-38.1
Others	503,497	26.2	629,864	27.2	-20.1
Total	1,920,519	100.0	2,317,981	100.0	-17.1

Source: Gartner (November 2009)

Table 3
EMEA: Server Vendor Revenue Estimates, 3Q09 (US Dollars)

Company	3Q09 Revenue	3Q09 Market Share (%)	3Q08 Revenue	3Q08 Market Share (%)	3Q08-3Q09 Growth (%)
HP	1,200,848,662	39.5	1,558,434,369	39.5	-22.9
IBM	874,013,643	28.7	1,058,114,844	26.8	-17.4
Dell	303,349,472	10.0	361,976,581	9.2	-16.2
Sun	256,463,165	8.4	400,738,499	10.2	-36.0
Fujitsu	197,864,687	6.5	277,086,540	7.0	-28.6
Others	210,841,028	6.9	287,229,068	7.3	-26.6
Total	3,043,380,657	100.0	3,943,579,901	100.0	-22.8

Source: Gartner (November 2009)

Table 4
EMEA: Server Vendor Shipment Estimates, 3Q09 (Units)

Company	3Q09 Shipments	3Q09 Market Share (%)	3Q08 Shipments	3Q08 Market Share (%)	3Q08-3Q09 Growth (%)
HP	236,052	44.8	294,597	43.1	-19.9
Dell	89,293	17.0	116,090	17.0	-23.1
IBM	64,407	12.2	92,844	13.6	-30.6
Fujitsu	36,442	6.9	43,506	6.4	-16.2
Sun	15,611	3.0	24,316	3.6	-35.8
Others	84,747	16.1	111,478	16.3	-24.0
Total	526,552	100.0	682,831	100.0	-22.9

Source: Gartner (November 2009)